

# THE HIDDEN VALUE OF STRATEGIC PARTNERS

Data centre operators are facing a perfect storm. Demand for and investment in new data centres are high and supply chains are under more pressure than ever. Operators need support to deliver new capacity – this is where partners have a critical role to play.

The focus for procurement is often on the upfront price. But hidden costs can quickly mount up, costing you more in the long run! A strong partner provides the expertise and resources needed to manage the supply chain, and deliver value and certainty on every project.



#### **EXTENSION OF YOUR TEAM**

Providing pre-vetted contract engineers, technicians & administrators to sites. Reduce the burden on existing staff.



# END-TO-END SUPPLY CHAIN MANAGEMENT



#### **OUALITY CONTROL**

Manufacturers vetted and checked regularly to maintain quality levels. Equipment compatibility checks.

#### **DOCUMENTATION**

Handling critical documentation.
Provide warranty registration,
drawings, white papers, manuals,
Freight documentation, etc.



## **CONTRACT NEGOTIATIONS**

Negotiating price volume, quality standards, and delivery schedules. Enable an escalation process - due to vendor relationships.

# **MANAGING LATE CHANGES**

Adapting to change with re-testing configurations, validating re-designs, updating specifications and drawings.



### **MATERIAL MANAGEMENT**

Co-ordinating deliveries, providing off loading and unpacking support and storage. Managing quantities, additions and changes. Small volume orders.

With over 30 years' experience working with leading data centre developers and operators, Onnec is uniquely positioned to manage your IT infrastructure supply chain.

Contact us today to find out how Onnec will support your next project.

www.onnecgroup.com





