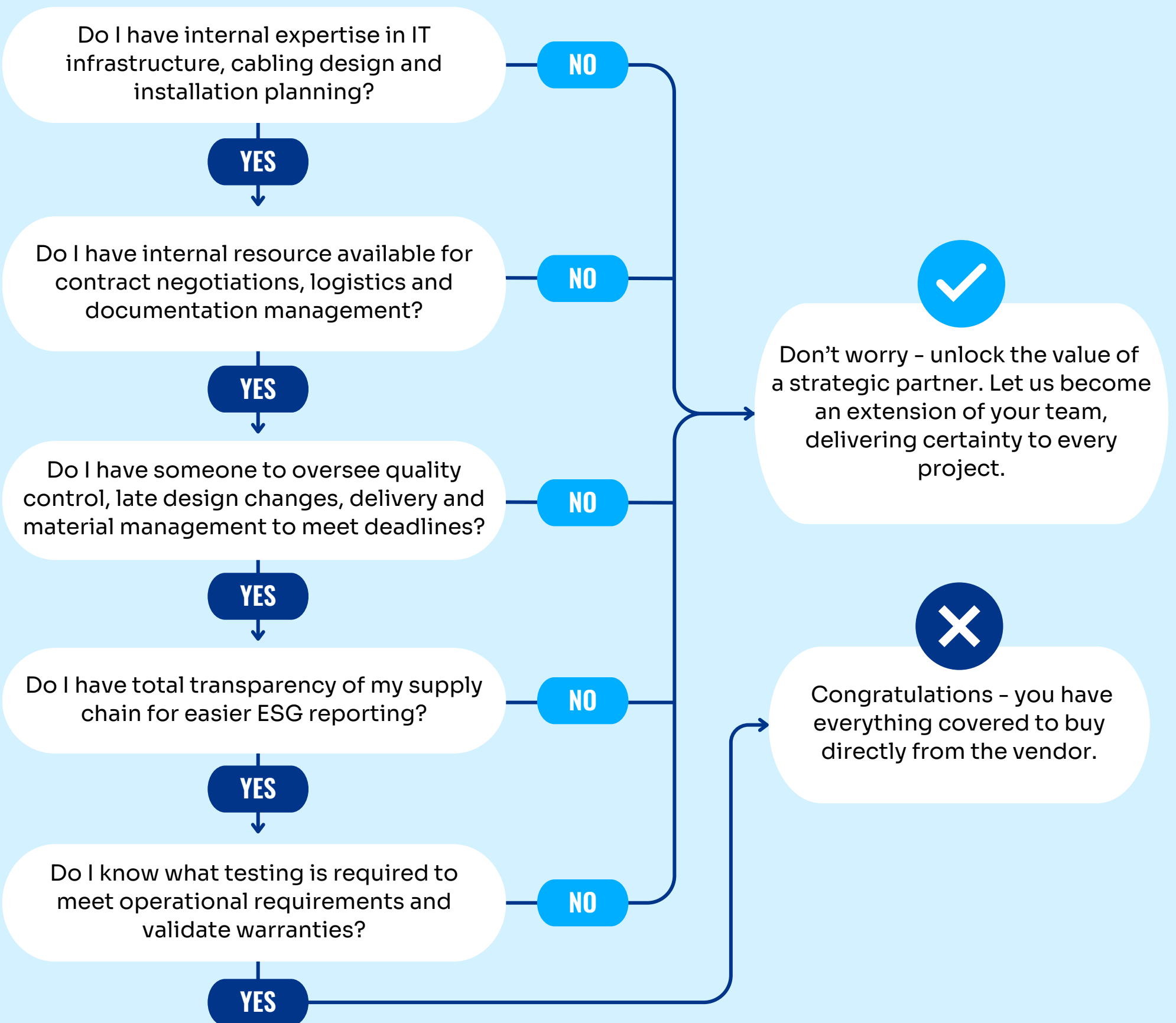


DO I NEED A STRATEGIC SUPPLY CHAIN PARTNER?

Whether to minimise costs by choosing to buy direct from a manufacturer or utilise the skills of a strategic partner, the direct vs indirect debate is a common question asked by Data Centre procurement teams. Data Centre operators shouldn't look at price alone - it's the overall value and expertise of a strategic partner that counts.

Ask yourself these key questions to understand the true value a strategic partner will bring to your projects.



Strong partners can become an extension of an operator's team, helping manage projects and day-to-day operations. Contact Onnec today to find out how we can support your next project.